CINPAA | INTERNATIONAL COOPERATIVE FOR TRAINING & CONSULTING

سينبا | التعاونية الدولية للتدريب والاستشارات



Training programme:

Design and Management of Development Programmes and Projects

Delivered in several cities and dates

OUR INTERNATIONAL PARTNERS:

ISDE Law Business School High Performance Education

Higher Institute of Law and Business (ISDE)

Professional Development Institute

Professional Development Institute

Universidad Camilo José Cela

Camilo José Cela University

SEK EDUCATION GROUP

ISO 29993:2017 Learning services for non-formal education and training

ISO 9001:2015

Design and Management of Development Programmes and Projects

About the programme:

A programme that develops capabilities in programme and project design and management, connecting planning, implementation, and results within an integrated institutional framework.

Objectives:

Developing participants' skills, knowledge, values and professional approaches in:

a. Improve programme and project design.

b. Connect objectives with results and performance indicators.

c. Improve planning, implementation, and monitoring.

d. Strengthen adaptive programme management.

e. Develop a theory of change connecting beneficiary needs, activities, results and delivery assumptions.

Target audience:

a. Development programme and project managers

b. Technical advisers involved in project design

c. Programme delivery team members

Daily programme:

• Day 1: Programme and project design

a. Defining the development problem and its root causes before design

b. Building a theory of change from needs to activities and results

c. Defining project scope, outputs and the limits of what will be delivered

d. Delivery assumptions and how to test them at the design stage

e. Case study: reviewing the design of a development project and its theory of change

f. Day output: draft theory of change for a selected project

• Day 2: Needs and objectives analysis

a. Stakeholder analysis: interests, influence and expected participation

b. Turning beneficiary needs into measurable programme objectives

c. Problem and objective trees as tools for structured analysis

d. Checking objectives for relevance, feasibility and coherence

e. Workshop: building problem and objective trees for a development challenge

f. Day output: stakeholder analysis and measurable objectives

• Day 3: Results frameworks and indicators

a. Results chains linking inputs, activities, outputs and outcomes

b. Stating assumptions and risks at each level of the results chain

c. Selecting progress indicators with baselines and realistic targets

d. Building a logical framework that donors and teams can both use

e. Workshop: completing a logical framework for the participant project

f. Day output: results framework with indicators and assumptions

• Day 4: Implementation management

a. Work breakdown structures and clear assignment of responsibilities

b. Scheduling, budgeting and resource planning for project delivery

c. Managing scope and resource changes during implementation

d. Working with partners and contractors on shared delivery plans

e. Workshop: preparing a work plan and responsibility chart for one project phase

f. Day output: implementation work plan with responsibilities

• Day 5: Monitoring, learning and adaptive management

a. Reviewing delivery progress against plans and results indicators

b. Using learning to make improvement and course-correction decisions

c. Adaptive programme management when conditions or needs change

d. Reporting progress to donors, partners and beneficiaries

e. Case study: adapting a programme after a mid-term review shows weak results

f. Day output: monitoring and adaptation plan for the project

Training methods and certificates:

Our programmes are built on modern pedagogy that combines theoretical knowledge with practical application, in line with participants' needs and the demands of the workplace. Methods include:

· **Interactive workshops:** analysis of real data and group discussions that strengthen practical understanding.

· **Case studies:** examples from international organisations that highlight real successes and challenges.

· **Realistic simulations:** participants train through professional scenarios that mirror real situations requiring decisions and situation management.

· **Advanced tools and technologies:** hands-on practice with up-to-date training software and tools suited to each field.

Certificates:

On successful completion, participants receive a certificate issued by CINPAA, a training institute officially registered in the European Union, Spain and the United Kingdom.

CINPAA - Cooperative International for Training and Consulting

Our programmes are delivered within academic and professional partnerships, cooperation agreements and memoranda of understanding with a number of academic and professional institutions, including:

• Camilo José Cela University - Spain

• ISDE - Law & Business School - International

• Professional Development Institute - United Kingdom

These partnerships aim to exchange expertise, develop training content and raise programme quality in line with international best practice.

Kind regards,
International Programmes Department
"CINPAA" INTERNATIONAL COOPERATIVE FOR TRAINING & CONSULTING

Course details and registration

Course Details | Registration

Programme	**Design and Management of Development Programmes and Projects**	Course Title
Language	**English**	Course Language
Duration	**5 days**	Duration
Venue	**Several cities and dates – see the table below**	Venue
Financial offer	**Sent separately, according to the number of participants and the delivery conditions.**	Financial Offer

Registration and confirmation:

To register, please use one of the following:

a. Complete the programme request form on our website.

b. Or send an email from your training department.

c. Or a nomination letter from your organisation.

Send your confirmation by:

Email	info@cinpaa.org
WhatsApp	+34 635 867 686

Our team is ready to advise on accommodation and logistics before and during your stay.

Planned programme dates:

City	Dates
Cairo, Egypt	11 - 15 Jan 2027
Madrid, Spain	12 - 16 Apr 2027
Barcelona, Spain	12 - 16 Jul 2027
London, United Kingdom	11 - 15 Oct 2027

The programme can be delivered in other cities and on other dates to suit your organisation, at the length you need. The cities are listed on the last page.

سينبا التعاونية الدولية للتدريب والاستشارات | CINPAA – International Cooperative for Training & Consulting

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Cities where we deliver our programmes:

This programme can be delivered in any of the following cities, and elsewhere on request.

Albania Tirana, Saranda	**Australia** Sydney	**Austria** Vienna, Hallstatt, Salzburg / Zell am See	**Azerbaijan** Baku
Bahrain Manama	**Belgium** Brussels, Bruges	**Bosnia and Herzegovina** Sarajevo	**Canada** Toronto, Montreal
China Hong Kong, Shanghai, Beijing, Guangzhou	**Croatia** Dubrovnik	**Cyprus** Nicosia, Limassol, Larnaca	**Czech Republic** Prague
Egypt Cairo, Sharm El Sheikh, Alexandria, Hurghada	**France** Paris	**Georgia** Tbilisi, Batumi	**Germany** Munich, Berlin, Düsseldorf, Frankfurt
Greece Athens, Rhodes	**Hungary** Budapest	**Indonesia** Bali, Jakarta	**Ireland** Dublin
Italy Rome, Florence, Milan, Venice, Como	**Japan** Tokyo	**Jordan** Amman, Aqaba	**Kuwait** Kuwait City
Malaysia Kuala Lumpur	**Maldives** Maldives	**Mauritius** Mauritius	**Montenegro** Budva, Kotor
Morocco Casablanca, Marrakech, Tangier, Rabat	**Netherlands** Amsterdam	**Oman** Muscat, Salalah	**Philippines** Manila
Poland Krakow, Warsaw	**Portugal** Lisbon, Porto	**Qatar** Doha	**Russia** Moscow
Saudi Arabia Riyadh, Jeddah, Dammam	**Serbia** Belgrade	**Slovenia** Ljubljana	**South Korea** Seoul
Spain Madrid, Barcelona, Valencia, Alicante, Benidorm, Malaga / Marbella, San Sebastian, Granada, Cordoba, Canary Islands, Seville, Bilbao	**Switzerland** Geneva, Luzern, Zurich, Interlaken, Zermatt, Lugano	**Thailand** Bangkok, Phuket	**Tunisia** Tunis
Turkey Istanbul, Antalya, Trabzon, Bursa, Izmir, Bodrum, Antakya (Hatay)	**United Arab Emirates** Dubai, Abu Dhabi	**United Kingdom** London, Edinburgh, Manchester, Birmingham	**United States** Miami, New York, Los Angeles, Washington